



Commercial Investment Group

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Issue #33, "End of the Year 2013"

Southland Regional Association of Realtors, 7232 Balboa Ave., Van Nuys, CA 91406

The Big News!

COMMERCIAL DAY 2014

Will be held on

Wednesday, January 22, 2014

In the SRAR Auditorium

7:45 AM—1:10 PM

This is the third such event presented by the Commercial & Investment Division. There is no cost for members to attend, but because of limited seating, registration is a must. Email your RSVP to:

commercialday2014@srar.com

Breakfast and lunch will be provided. The dynamic speakers will be covering such topics as

Syndication/Group
Investments Leases & Leasing
Resources & Designations,
Due Diligence

2013

THE YEAR THAT WAS

Yes, we did start 2013, as we are doing this year, with a Commercial Day. It was a huge success, with 100% turn-out that is why we are admonishing you to please REGISTER. The theme last year was "Traits of a Successful Commercial Agent. This year our theme is "Taking Professionalism to the next level."

At our monthly Networking Meetings, we have had some dynamic and very relevant speakers. Also, the Commercial & Investment Division has offered a number of classes for those agents who want to sharpen their skills, and for residential agents, who would also like to be proficient in serving their clients' investment needs.

In August we conducted an Investment Real Estate Symposium. This session also was attended to capacity.

California introduced 130 new laws, many affecting Real Estate. Number of laws sun-setted—zero.

Split Tax Rolls, raised its ugly head, a new title designed to hide an ill-concealed attempt to undermine Proposition 13. Split Rolls would separate taxation of single family residences, and put multi-family, commercial/industrial and land, outside of the protection of Proposition 13. This would fill the California coffers at the expense of jobs, and this would ultimately affect the residential community.

***Good-bye 2013
Welcome 2014***

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